

# Luke Samuel

Luke Samuel is the R&D Business Development and Partnerships Manager for Farmers Business Network (FBN). Luke leads our collaborative efforts with partner companies to evaluate new technologies and product solutions for FBN. The on-farm trial program is focused on working with FBN farmer members to test products and technology on their farms under real-world conditions, to generate data and forge relationships that accelerate the commercialization of new technologies through FBN. Previously, Luke has worked broadly across the agriculture industry with AgriThORITY, Compass Minerals, The Climate Corporation and Monsanto. Luke continues to look for new and innovative ways to enable farmers success and drive business results. He is a native of North Dakota and earned his bachelor's in biology, masters in range science and Ph.D. in natural resource management from North Dakota State University. Luke, his wife, Janelle, and their 4 children reside in Kansas City.